

Southern AMC + Qventus: Automating Malnutrition Care to Improve Outcomes and Capture Revenue

KEY RESULTS



\$1.4M

increase in annualized
revenue



5-6

more malnutrition codes
per week



Southern AMC + Qventus partnership goals

Southern AMC partnered with Qventus to achieve two critical goals for malnutrition care:

- 1. Improve patient care by automating the identification of at-risk patients**
- 2. Protect revenue integrity through capture of malnutrition documentation and coding**

Southern AMC was a critical partner in developing the Malnutrition Care Automation solution alongside Qventus to help meet these ambitious goals.

About Southern AMC

Southern AMC employs more than 10,000 people across four hospitals with more than 1,500 beds. In 2025, the organization recognized \$2.8B in annual revenue.



THE CHALLENGE

Addressing and identifying malnutrition gaps

Southern AMC recognized a significant opportunity to improve the identification and documentation of malnourished patients to better reflect clinical reality and ensure patients received appropriate care. Malnutrition can be overlooked as it may not present as a medical condition that requires immediate intervention. Without an automated system to flag these risks, Southern AMC knew they needed an innovative way to identify these risks and ensure they were delivering quality metrics.



THE SOLUTION

AI teammates for appropriate care and accurate coding

Southern AMC implemented the Qventus Malnutrition Care Automation solution to proactively capture these opportunities by embedding AI teammates directly into provider EHR workflows.

Key assistants and features of the Malnutrition Care Automation solution leveraged include:

- **Condition Detection Assistant:** Ingests structured and unstructured data in real-time to identify patients at-risk for malnutrition.
- **Care Gap Assistant:** Pre-populates an order for a nutrition consult and prompts the provider within their workflow to sign off. Surfaces intelligence into the dietician's worklist for better context as they prepare for evaluations.
- **Coding and Documentation Assistant:** Ensures appropriate capture of clinical complexity in documentation to support accurate MCC/ CC capture, improving reimbursement and quality metrics.
- **Impact Assistant:** Qventus analytics provide visibility into provider response rate, condition capture lift, revenue gains, and detailed evidence to support Joint Commission audits and reduce denials.



Learn how you can automate your operations today at qventus.com

