



Overview

Maximize your investment in da Vinci assets

Add over 10% incremental robotics volume with the Robotics Optimizer

ROBOTICS OPTIMIZER, POWERED BY AN EXCLUSIVE INTUITIVE PARTNERSHIP

- Works 24/7 in the background to provide unmatched insights
- Patients can get the minimally invasive surgeries they need sooner
- Surgeons achieve practice growth
- Schedulers eliminate manual, inefficient administrative tasks from their days
- Hospital executives add over 10% incremental robotics volume



THE CHALLENGE

Misutilized assets, lack of insights and tools

Up to 30% of da Vinci available capacity is lost to non-robotic cases performed in the robotics room. Why? Robotic optimization is a key lever in the pursuit of strategic growth, but hospital leaders simply don't have the tools, data, and visibility into their competitive market to take their program to the next level.



THE SOLUTION

Gain unmatched visibility + tools to build robotic centers of excellence

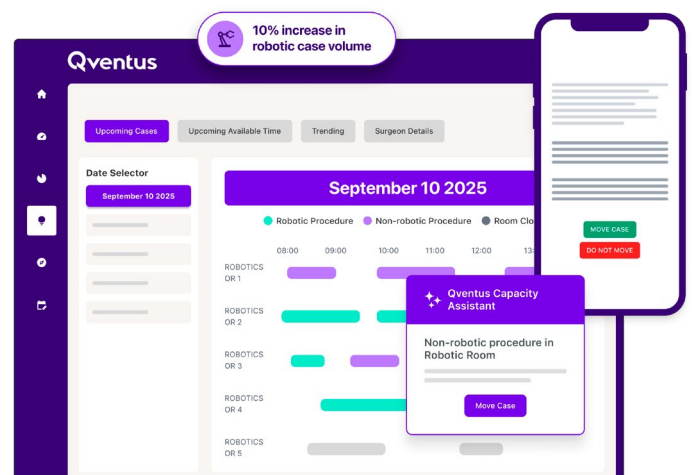
Backed by an exclusive partnership with Intuitive, our Robotics Optimizer and AI teammates address the core issues that lead to the misutilization of robotic assets.

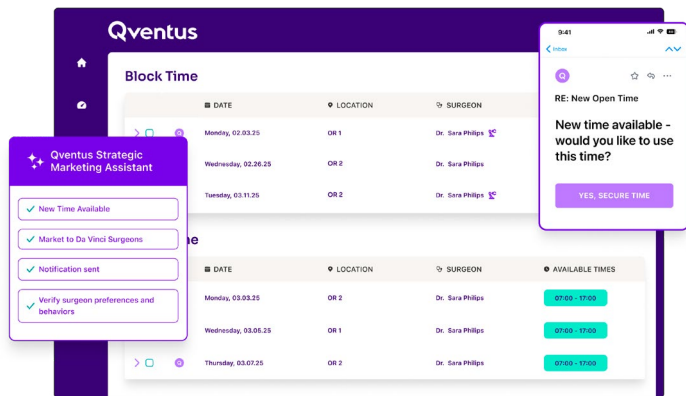
Integrated into your EHR and easily deployed by our Strategic Control Panel, our AI teammates work 24/7 in the background to ensure every moment of your robotics capacity is used as intended.

Go from owning da Vinci assets to generating over a 10% increase in robotic case volume with the click of a button

Capacity Assistant

- Surgeons and their schedulers can view relevant da Vinci OR time in seconds in an easy-to-use interface—no EHR login required.
- Wheels-in to wheels-out case length is intelligently predicted based on the surgeon's past performance, CLE trends at the surgeon and department level, time of day, and more, allowing the prioritizing and requesting of available surgical slots.
- Automatically identifies and reconciles non-robotic cases in robotic rooms by facilitating moving cases.
- Don't worry about blocking off your robotic rooms. We can hide them from any non-robotic case requests for 2 weeks before surgery (configurable by location).





Strategic Marketing Assistant

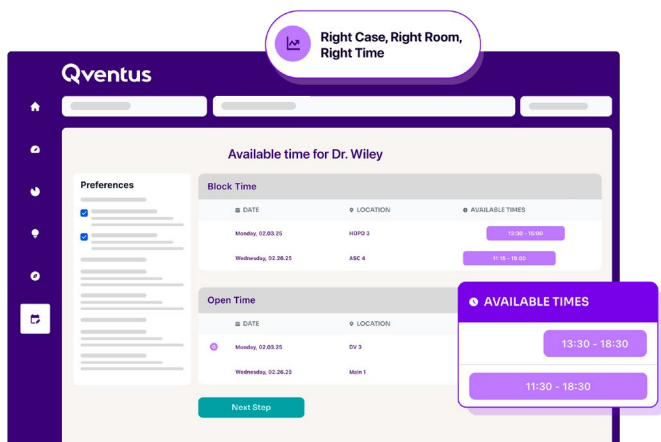
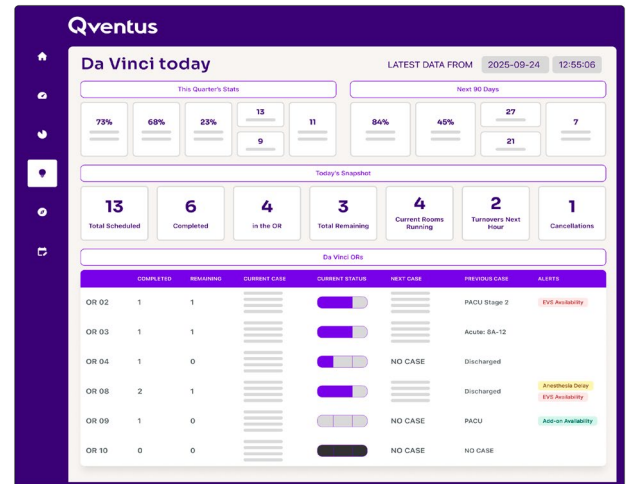
- ML-driven personalization preferentially markets time to strategic growth surgeons to automatically fill white space.
- AI and ML models continuously calculate a fit score for all surgeons based on practice patterns, past booking behavior, case mix, average case lengths and more.
- Prioritizes the health system strategic objectives such as growing targeted service lines or improving robotic utilization.

Robotics Dashboards

- **Governance Dashboard:** Comprehensive insights to facilitate strategic growth and data-driven decisions for robotic programs, including robotic block management.
- **Robotics Optimizer:** Real-time visibility across the DVOR schedule and available white space.
- **Robotic Command Center:** Monitor the status of your da Vinci system with real time case data.

Robotic Referrals

Referral Hardening: Identify surgeon referral patterns that they're not capitalizing on today- using the most comprehensive data set.



Intuitive Team Partnership

- Proactively adjust the DVOR schedule to align with robotic scheduling best practices.
- Notifications sent directly to CSRs for strategic actions to take in service of robotic program growth.
- Qventus syncs with Intuitive Surgical's ground team, ensuring proper case coverage and strategic alignment without disruption.



Unlock strategic growth through robotic optimization

Our AI teammates can optimize da Vinci robotics programs and power strategic surgical growth, capturing the margins and market share needed to stay competitive.

Your AI teammates to automate hospital operations
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